



Clarifying Extension and Production Services

AgraPoint provides production extension services on behalf of the Nova Scotia Department of Agriculture. The goal of these services is to provide Nova Scotia farmers with the advice, information and skills to help them generate wealth. An effective extension service helps ensure agricultural-based companies are prosperous, are prepared for changes in the marketplace and continue to play a key role in a strong Nova Scotia rural economy.

No Charge Extension Services

In order to bring clarity and provide a more consistent and effective extension service, the list of services AgraPoint provides registered farmers at no charge is now defined as:

- Access to specialists for farm calls at no charge
- Access to specialists in-office, on the phone or by email for advice or information at no charge
- Access to fact sheets, production and pest management guides, manuals and specialist blogs on the AgraPoint website – these can be downloaded or you can have them faxed or mailed to you at no charge
- Specialist presentations to Nova Scotia commodity groups
- Attendance at workshops, field days and tours at no charge or for a nominal registration fee to cover food and venue, not specialist time
- Access to adaptive research and development project data that evaluate new varieties, equipment, crops, climate zones, breeding, etc.
- Specialist assistance to interpret analysis reports at no charge i.e.: soil, forage, feed, blood, and milk tests
- Specialist assistance in weed, insect and disease identification at no charge

The job of AgraPoint extension specialists is to support producers in reaching their farm production goals. They help do this through the services listed above, and by being a general support for timely information and advice so producers learn new information and develop new skills to better handle production issues in the future.

This is a valuable service that Department of Agriculture is pleased to be able to offer producers and have as one of the ways the Department helps grow and sustain an agricultural base in the province.

For Fee Consulting Services

AgraPoint also provides some services for a fee. Today, those services are:

- Nutrient management planning
- Dairy nutritional services
- Product testing
- Farm visits on a retainer
- Comprehensive site assessments requiring a written report and data analysis
- Food safety services, mainly for processors

These consulting services are meant to complement extension services. They offer producers an option for receiving more dedicated services requiring a longer time commitment and/or more follow up documentation.

To reach an AgraPoint specialist, visit www.agrapoint.ca or call:

Truro Office - (902) 896-0277

Kentville Office - (902) 678-7722

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